



BUSINESS RESOURCE GUIDE

Booklet 2



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1. Introduction

The Business Resource Guide provides information on existing local and regional supporting organizations that can assist with resources available to support entrepreneurs in the Greenstone region.

Supporting organizations have been categorized per their services and programs to make for quicker retrieval of information; based on your entrepreneur classification, funding or advisory supports needed.

This guide was compiled upon request of the business community and recommendations made in the past BR+E Greenstone Project.

The guide will be reviewed semi-annually to ensure information is update to date. Please contact the GEDC Business Centre with any comment or concerns regarding the guide for consideration in the next edition.

DISCLAIMER:

The information in this guide is accurate as of the date of publication. Depending on your industry there may be other supports or opportunities available which are not listed. Information on programs and services within has been excerpted from the respective organization's website.

2. Supporting Organizations

2.1 Local

Geraldton Chamber of Commerce

www.geraldtonchamber.com

The Geraldton District Chamber of Commerce is "*The Voice of Business*" serving the membership by providing leadership and influencing effective change for a healthy business environment. The Chamber is an action agency designed to meet business community needs. It is a voluntary organization of individuals and businesses that join together to advance the commercial, financial, industrial, and civic interests of our community. It is a public relations vehicle, a legislative monitor at the local provincial and federal levels of government, an information bureau, and a research and promotion medium.

Greenstone Economic Development Corporation

www.gedc.ca

Greenstone Economic Development Corporation (GEDC) also known as GEDC Business Centre is your local Community Futures Development Corporation (CFDC). GEDC encourages and strengthens the growth of new and existing businesses in the Greenstone region through resources, knowledge and support in both official languages.

- Access to capital
- Business workshops, seminars and training
- Advisory/counselling services
- Business plan guidance
- Assess viability of business ideas

GEDC is the first point of contact, staffed with professionals committed to help entrepreneurs achieve business success.

Greenstone Regional Skills Centre

www.gcfi.net

The Greenstone Regional Skills Centre focuses on providing trades and related training for regional populations, with a dedicated emphasis on Aboriginal people, and a specific focus on preparing the workforce for employment in mining and the related sectors. The purpose of the Greenstone Regional Skills Centre is to provide a long-term solution on developing and maintaining a workforce to support mining, natural resources and related industries.

Longlac Chamber of Commerce

www.longlacchamber.com

The Longlac Chamber of Commerce mandate is to help local businesses prosper and succeed by listening to their needs and providing a unified voice to local politicians and groups so the Chamber can help make doing business in Longlac prosperous for all. The purpose of the Chamber of Commerce is to improve the community through the voice of business in your town.

Ministry of Advanced Education and Skills Development (MAESD)

www.ontario.ca/page/hiring-incentives-employers

Take advantage of tax incentives, funding, and programs for hiring people for your business.

- Ontario Youth Apprenticeship Program
- Canada-Ontario Job Grant
- Youth Job Connection
- Youth Job Link

MTW Employment Services

www.mtwjobassist.ca

MTW Employment Services / Services d'emploi, funded by Employment Ontario for the purpose of providing bilingual assistance to Greenstone residents with their Employment & Training Needs. They have many employer incentive programs to assist Greenstone businesses.

- Second Career
- Employment incentives
- Human resources support
- Supports (clothing, work boots, safety vest...)
- Youth placement
- Apprenticeship
- COJG (Canada-Ontario Job Grant) for employers

Municipality of Greenstone

www.greenstone.ca

Greenstone Municipal Economic Development Department has resources and information valuable to entrepreneurs.

- Community Profile
- Market research
- Investment marketing
- Current labour force and other statistics
- Site location tours

The Protective and Planning Services Department has an extensive list of responsibilities within the Municipality including:

- Licensing
- Property maintenance standards
- By-law enforcement
- Building permits
- Planning & development
- Official plan

Northern Ontario Heritage Fund Corporation (NOHFC)

www.nohfc.ca

The NOHFC is a crown corporation and development agency of the Ontario government that invests in northern businesses and municipalities through conditional contributions, forgivable performance loans, incentive term loans and loan guarantees. They encourage clients to browse through the funding programs that can help launch or sustain your business. They offer financial and resource help for a variety of private sector business ventures through their programs.

- Northern Business Opportunity – Small Business Start-up Projects
- Northern Business Opportunity – Business Expansion Projects
- Northern Business Opportunity – New Investment Projects
- Northern Business Opportunity – Film & Television Industry Projects
- Northern Innovation Program – Applied Research and Technology Development Projects
- Northern Innovation Program – Opportunity Assessment Projects
- Northern Innovation Program – Pilot Demonstration and Commercialization Projects
- Northern Ontario Internship Program

Service Ontario

www.ontario.ca/page/business-services

Through Service Ontario, you can take care of all kinds of business online.

- Register a business name
- Start, dissolve or change a corporation
- Environment approval

Thunderbird Friendship Centre

<http://www.ofifc.org/centre/thunderbird-friendship-centre>.

The Thunderbird Friendship Centre's Apatisiwin Employment Counsellors provide community-based and one-to-one supports and resources; and can assist clients to access a range of training, education and skills development opportunities. Career Developers work to create new job opportunities, engage with small and medium sized businesses, and community partners, and work to match potential employers with people looking for in-demand jobs and careers. Some key Employer Services include:

- Job ad development & marketing
- Client referral
- Pre-screening
- Candidate pool
- Job matching services
- Interview scheduling
- Training & workshops

2.1.1 Local Financial Institutions

Caisse populaire de Hearst limitée

www.caissealliance.com

Caisse populaire has the products and services that will more than adequately meet your financial needs. If you are a self-employed worker, a small or medium-size business, a professional, a young entrepreneur, or an agri-business owner. Caisse populaire advisors have the expertise and resources to support clients effectively and appropriately, whatever the size of the company or project.

- Your business
- Open a business account online
- Your projects
- Our solutions

Canadian Imperial Bank of Commerce (CIBC)

www.cibc.com

At CIBC, they are in business to help clients, employees and shareholders achieve what is important to them. Their ability to create value for all CIBC stakeholders is driven by a business culture based on common values: Trust, Teamwork and Accountability.

- Established businesses
- Agriculture financial advice
- Aboriginal banking
- Banking for professionals

RBC Royal Bank

www.rbcroyalbank.com

RBC Royal Bank can offer solutions and practical financial advice for every stage of business, whether just starting out or if you've been in business for years,

- Starting a business
- Growing your business
- Working smarter

TD Canada Trust

www.tdcanadatrust.com

TD Canada Trust has a broad suite of credit and account products and services. They will work with clients to tailor a solution that meets small business needs.

- Cash flow, finances, investments
- Growing your business
- Borrowing solutions
- Succession planning & retirement

2.2 Regional

Anishinabek Employment and Training Services (AETS)

www.aets.org

Anishinabek Employment and Training Services (AETS) recognize and support the strong cultural and traditional beliefs of the community, which is reflected in the organization's programs and services.

Entrepreneurship Pathways:

- Briefing session hosting
- Interview co-ordination
- Targeted referrals
- Wage subsidies
- Self-employment benefits
- Training programs

Business Development Bank of Canada (BDC)

www.bdc.ca

BDC is Canada's business development bank and the only financial institution dedicated exclusively to entrepreneurs. Their mission is to help create and develop Canadian businesses with a focus on small and medium-sized enterprises. Through their subsidiary—BDC Capital, they also offer a full spectrum of specialized financing, including venture capital, equity as well as growth and business transition capital.

- Financing
- Capital
- Advisory services
- Articles and tools

Canada Business Network

www.canadabusiness.ca

Government Services for Canadian Businesses provide resources and information to help Canadians get their businesses going and growing. This information will help plan for a successful start to an entrepreneurship journey.

- Get ready to start a business
- Checklists and guides for starting a business
- Business planning
- Financing your new business
- Naming your business
- Registering your business
- Permits, licences and regulations
- Employees, payroll, and taxes
- Choosing and setting up a location
- Start and grow a social enterprise

Canada Revenue Agency

<https://www.canada.ca/en/revenue-agency.html>

The Canada Revenue Agency provides information on the following topics:

- Businesses / Corporations
- GST / HST
- Payroll

FedNor

www.fednor.gc.ca

FedNor supports a number of programs or initiatives that provide valuable business information and services. Whether you're looking to expand your business, develop an innovative new product or improve your productivity, FedNor can help you access the business financing you need to make it happen.

- Innovation: Research and development
- Support for manufacturers
- Youth internships
- Connecting your business
- Export and trade

Futurpreneur Canada

www.futurpreneur.ca

Futurpreneur Canada has been fueling the entrepreneurial passions of Canada's young enterprise for two decades. They are the only national, non-profit organization that provides financing; mentoring and support tools to aspiring business owners aged 18-39. Their internationally recognized mentoring program hand matches young entrepreneurs with a business expert from a network of more than 2,800 volunteer mentors.

- Start a business
- Mentor an entrepreneur
- How tos & templates
- Build your network

Government of Canada

www.canada.ca

The Government of Canada provides the following information:

- Starting a business
- Business grants and financing
- Business taxes
- Hire and manage employees
- Permits, licences and regulations
- Business – more

Kiikenomaga Kikenjigewen Employment & Training Services (KKETS)

www.kkets.ca

As an agreement holder with Human Resource Skills Development Canada (HRSDC) under the Aboriginal Skills Employment Training Service, their primary objective is to increase the participation of Aboriginal peoples in the labour market by matching potential employees with employers.

- Apprenticeships
- Employment training programs
- Benefits to employers

Métis Nation of Ontario (MNO)

www.metisnation.org

The MNO offers programs and services for Métis to aspire to their highest potential. These programs and services will assist Métis people to reach their education goals, to gain the skills required to secure employment and strengthen communities and Ontario's economy.

- Self-Employment Program
- Métis Apprenticeship Program
- Métis Wage Subsidy Program
- Métis Youth Program
- Job Shadow Program
- Summer Career Placement
- Métis Voyageur Development Fund (MVDF)

Nishnawbe Aski Development Fund (NADF)

www.nadf.org

If you are an Aboriginal entrepreneur that is thinking of starting a business, or an existing business/organization that is thinking of expanding, NADF's Business Support Team is there to help. The Business Support Team is well aware of how exciting and challenging a start-up or expansion can be and their team is ready to guide clients through this process.

- Business support services
- Financial support services
- Resource advisory services

North Claybelt Community Futures Development Corporation

www.northclaybelt.com

The North Claybelt CFDC supports business enhancement with a project for private sector Francophone business located in Northern Ontario.

- Entrepreneur Francophone PLUS

Northern Ontario Angels (NOA)

www.northernontarioangels.ca

NOA brings entrepreneurs and investors together to explore new business opportunities. Successful entrepreneurs receive the business capital they need as well as an invaluable source of knowledge, expertise and industry contacts.

- Investment readiness assessments
- Investment readiness preparation
- Presentation skills coaching
- Facilitation of investor presentations
- Entrepreneur education seminars (various topics)
- Networking opportunities

Northwestern Ontario Innovation Centre (NOIC)

www.nwoinnovation.ca

The NOIC has the tools you need to succeed. Whether you are opening a business, designing a product, or starting a new project, it can be tough. They have experience helping innovators exceed their expectations. Whether you require space to work on your business, smartphones to develop an app, or information to educate yourself, they can help get your ideas from paper to reality!

- Figure it out
- Customers
- Resources
- Funding
- Talent

PARO Centre for Women's Enterprise

www.paro.ca

PARO provides programs and services to women across Northern Ontario who are ready to start, grow or build new opportunities.

- Access to finances
- Peer Circles
- Biz Clusters and networks

Thunder Bay & District Entrepreneur Centre

www.ThunderBayCEDC.ca

The Thunder Bay & District Entrepreneur Centre's free services provide a variety of tools to help turn an idea into a successful venture. The services meet the needs of small, medium and large businesses.

- Free consultations with a qualified business consultant
- Review of business plans and funding applications
- Workshops and seminars
- Guidance on licences, permits, registration, regulations
- Grants

3. Classification of Entrepreneur

3.1 General

The following organizations provide supports to the start-up of new businesses or supports for expanding existing businesses to the general populace.

GEDC Business Centre

www.gedc.ca

- Access to capital – repayable loans up to \$500,000
- Business workshops, seminars and training – At no cost to the attendees
- Advisory/counselling services – At no cost for potential and existing entrepreneurs
- Business Plan Guidance – Business plan templates available
- Assess Viability of Business Ideas – Confidential appointments

GEDC is the first point of contact, staffed with professionals committed to help entrepreneurs achieve business success.

Northwestern Ontario Innovation Centre (NOIC)

www.nwoinnovation.ca

NOIC are friendly and a diverse team, passionate about working hands on with innovative individuals to build and grow their business. Building a business alone is tough, so if you're looking for support for your new or existing innovative venture they will make it as painless as possible to connect individuals to the advice, connections and assistance needed.

Thunder Bay & District Entrepreneur Centre

www.ThunderBayCEDC.ca

The Thunder Bay & District Entrepreneur Centre's free services provide a variety of tools to help turn an idea into a successful venture. The services meet the needs of small, medium and large businesses.

- Free consultations with a qualified business consultant
- Review of business plans and funding applications
- Workshops and seminars
- Guidance on licences, permits, registration, regulations and other forms and documents required to start and build a business

3.2 Youth

Young Entrepreneurs are traditionally defined as individuals under the age of thirty-nine. Unique resources are made available to young entrepreneurs to help them get started or grow.

Futurpreneur Canada

www.futurpreneur.ca

Futurpreneur Canada makes it easier for aspiring young business owners between the ages of 18-39 to secure financing. They have partnered with the Business Development Bank of Canada (BDC) to extend support even further. They offer collateral-free loans at better interest rates than most banks. They are able to finance up to \$15,000 per business.

GEDC Business Centre

www.gedc.ca

- Access to capital – Repayable loans up to \$500,000
- Business workshops, seminars and training – At no cost to the attendees
- Advisory/counselling services – At no cost for potential and existing entrepreneurs
- Business plan guidance – Business plan templates available
- Assess viability of business ideas – Confidential appointments

GEDC is the first point of contact, staffed with professionals committed to help entrepreneurs achieve business success.

Thunder Bay & District Entrepreneur Centre

http://www.thunderbay.ca/CEDC/Starting_and_Expanding/Thunder_Bay_and_District_Entrepreneur_Centre/SummerCompany.htm

Summer Company is the Government of Ontario's flagship youth entrepreneurship program. It provides enterprising young people, aged 15 to 29, with the opportunity to start and run their own summer businesses. If the youth is accepted into the program, they will receive an award of up to \$3,000, hands-on business coaching, and mentoring from local community business leaders who will work with them to make their Summer Company a reality.

3.3 Women

For women entrepreneurs, organizations exist to provide support to help build or grow your business in Northwestern Ontario.

GEDC Business Centre

www.gedc.ca

- Access to capital – Repayable loans up to \$500,000
- Business workshops, seminars and training – At no cost to the attendees
- Advisory/counselling services – At no cost for potential and existing entrepreneurs
- Business plan guidance – Business plan templates available
- Assess viability of business ideas – Confidential appointments

GEDC is the first point of contact, staffed with professionals committed to help entrepreneurs achieve business success.

PARO Centre for Women's Enterprise

www.paro.ca

At PARO, they help women turn their business ideas into reality.

- Getting started
- Business growth
- Circle & Clusters
- Enterprise Centre
- Paro Presents Gift Shop
- Paro on Wheels
- Social Enterprises for Northern Ontario (SENO)
- Wages subsidies

PARO also offers regular workshops, conferences and events to support personal and professional development.

3.4 Indigenous

An indigenous person is a collective name for First Nations, Inuit and Métis In Canada Indigenous people are also known as Aboriginal people. (source: <https://www.aadnc-aandc.gc.ca/eng/1100100013785/1304467449155>).

The following organizations provide services and initiatives that support indigenous entrepreneurs and businesses.

Anishinabek Employment and Training Services (AETS)

www.aets.org

Aboriginal Entrepreneurs Pathways to Success - Whatever these challenges may be, more and more Aboriginal are overcoming them and finding success in the world of business. Aboriginals are using their resources, multi-tasking skills as a pathway into the business world.

- Wage subsidies
- Training programs
- Self-employment benefits

GEDC Business Centre

www.gedc.ca

- Access to capital – Repayable loans up to \$500,000
- Business workshops, seminars and training – At no cost to the attendees
- Advisory/counselling services – At no cost for potential and existing entrepreneurs
- Business plan guidance – Business plan templates available
- Assess viability of business ideas – Confidential appointments

GEDC works in partnership with Indigenous organizations to assist entrepreneurs in the Greenstone region.

Kiikenomaga Kikenjigewen Employment & Training Services (KKETS)

www.kkets.ca

Kiikenomaga Kikenjigewen Employment and Training Services (KKETS) is a division of Mattawa First Nations Management Inc. KKETS delivers effective employment and training services and programs and administers funds to on-reserve and off-reserve members of the Mattawa First Nations communities.

- Cost savings in recruitment, training and retention
- Access to a diversified, skilled and loyal workforce
- Opportunity to train a new employee with shared costs
- Pre-screened new employee referrals

Métis Nation of Ontario (MNO)

www.metisnation.org

Skills training and development is a critical component for supporting Métis people in achieving their career aspirations and advancing the interests of Métis communities across Ontario. In support of this goal, MNO provides a comprehensive suite of employment programs and services.

- Career counselling
- Employment readiness training
- Wage subsidies
- Apprenticeship support
- Mobility assistance
- Self-employment
- Youth initiatives
- Services for clients with disabilities

Nishnawbe Aski Development Fund (NADF)

www.nadf.org

The NADF is a specific Community Futures Development Corporation created to assist Aboriginal entrepreneurs. Depending on the solution, their Business Support Team will either assist the client with implementation (i.e. establish a bookkeeping system) or identify other resources, financial or assistance (i.e. operational review).

- Appraisal services
- Financial support services
- Workshops
- Grants
- Micro-lending
- Winter roads financing

Thunderbird Friendship Centre

<http://www.ofifc.org/centre/thunderbird-friendship-centre>

Apatisiwin is the largest network of employment and training services for urban Indigenous people in Ontario. Apatisiwin's Employment Counsellors provide community-based and one-to-one supports and resources and can assist clients to access:

- Training
- Education
- Skills development opportunities

3.5 Francophone

Francophone entrepreneur or businesses that offer bilingual services in Northwestern, Ontario can benefit from additional funding.

FedNor

www.fednor.ca

Economic Development Initiative (EDI)

In Northern Ontario, the Economic Development Initiative supports economic development activities and business that encourage sustainable growth in Northern Ontario's Francophone communities (the official language minority community).

Small and medium sized enterprises including co-operatives, are able to grow and become more competitive, spurring trade, tourism and investment in new and existing markets, creating new, diversified products and services, commercializing research and development in products and services, creating jobs and increasing the number of innovative, diversified SME's.

GEDC Business Centre

www.gedc.ca

- Access to capital – repayable loans up to \$500,000
- Business workshops, seminars and training – at no cost to the attendees
- Advisory/counselling services – at no cost for potential and existing entrepreneurs
- Business plan guidance – business plan templates available
- Assess viability of business ideas – confidential appointments

GEDC is the first point of contact, staffed with professionals committed to help entrepreneurs achieve business success.

North Claybelt Community Futures Development Corporation

www.northclaybelt.com

North Claybelt CFDC delivers a project called Entrepreneurs Francophones PLUS. This Economic Development Initiative, supported by FedNor, is beneficial to private sector businesses. The project allows Francophone private sector entrepreneurs to benefit from additional funds available through two programs:

- Vision +
- Youth Internship

4. Advisory Support and Entrepreneurial Funding

4.1 Advisory/Business Counselling

Local organizations offer business advisory or counselling services including local financial institutions. Advisory services assist Entrepreneurs in providing a pathway forward on new or existing businesses and provide access to assistance best suited to their business.

Business Development Bank of Canada (BDC)

www.bdc.ca

BDC's national network of consultants and highly experienced specialists can help your business scale up, be more productive, innovate and globalize. Get objective, practical advice on a range of subjects to help solve management challenges across your business.

- Manage your business
- Increase revenues
- Reduce costs

Futurpreneur Canada

<http://www.futurpreneur.ca/en/get-started/mentoring-only>

Futurpreneur is eager to support aspiring business owners who are 18 -39 year old, from their business plan to business success. They offer mentoring and expertise to get your start-up off the ground and to the next level. They support a wide range of businesses including retail, service, skilled trades and more.

- Resources
- Skills Building Opportunities
- 2 years of expert business mentoring

GEDC Business Centre

www.gedc.ca

GEDC offers bilingual one-on-one confidential business consultations at no charge to any individual in their catchment area. They can assist in assessing and planning a business start-up, maintenance, or expansion.

GEDC encourages and strengthens the growth of new and existing businesses through resources, knowledge and support. GEDC business advisory services include:

- Confidential one-on-one consultations
- Strategic business planning
- Assessing viability of business ideas
- Business plan guidance
- Market research
- Marketing plans
- Cash flow projections
- Financial requirements

Nishnawbe Aski Development Fund (NADF)

www.nadf.org

The Business Support Team knows how exciting and challenging a start-up or expansion can be and they will be there to guide individuals through this process. A member of their team will meet to:

- Confidentially discuss the business idea
- Offer feedback and guidance throughout the business planning process
- Provide research assistance and access to other resources
- Help identify solutions to improve the business' management and performance

Northern Ontario Angels (NOA)

www.northernontarioangels.com

The NOA will guide entrepreneurs through the investment process to get you investment-ready, as well as give the entrepreneur invaluable source of knowledge, expertise and industry contacts.

- Investment readiness assessments
- Investment readiness preparation
- Presentation skills coaching
- Facilitation of investor presentations
- Entrepreneur education seminars (various topics)
- Networking opportunities

PARO Centre for Women's Enterprise

www.paro.ca

PARO helps women turn their business ideas into reality through business development programs, advisory services and technical resources. They work to encourage women to pursue enterprising activities, to improve access to business and social enterprise development training, and to increase economic security for women.

- PARO on Wheels
- Circles
- Making a Difference
- Enterprise Centre
- Biz Clusters
- Mentoring programs
- And many more programs

4.2 Financing

Available financing refers to the form in which financial support is made available to businesses.

The following financial institutions offer general advice, resources, tools and a variety of borrowing solutions to help entrepreneurs achieve their business goals.

- Business Development Bank of Canada
- Caisse Populaire de Hearst limitée
- Canadian Imperial Bank of Commerce
- TD Canada Trust
- RBC Royal Bank

Futurepreneur

www.futurpreneur.ca

Futurpreneur Canada makes it easier for aspiring young business owners to secure financing. They offer collateral-free loans at a better interest rate than most banks.

- Finance up to \$15,000 per business

If the required business loan amount is greater than Futurpreneur lending limit, a partnership with GEDC Business Centre may help you achieve your goal.

GEDC Business Centre

www.gedc.ca

GEDC's 3-Tier Lending Program was developed to assist new and existing small to medium enterprises (SME) to finance start-up, maintenance, or expansion.

- Micro-Loans \$500 - \$10,000
- General Loans \$10,001 - \$150,000
- Pool Loans \$150,001 - \$500,000

Métis Nation of Ontario (MNO)

www.metisnation.org

- The Métis Voyageur Development Fund

The Métis Voyageur Development Fund (MVDF) can provide you with preferential financing up to \$1,000,000 and help build your Ontario Métis owned and controlled business.

Nishnawbe Aski Development Fund (NADF)

www.nadf.org

If you're of Aboriginal heritage (First Nations, Métis or Inuit) and you require financing to start, expand or acquire a business, NADF may be able to assist. The Business Support Team members will help develop your business idea and complete the application form.

Their financial products include:

- Youth loans
- Term loans
- Bridge loans
- Leasing
- Micro loans

Northern Ontario Heritage Fund Corporation (NOHFC)

www.nohfc.ca

NOHFC funding may be in the form of a conditional grant with the remainder in the form of a repayable loan. Where a conditional grant is not provided the NOHFC may consider incentive term loans on a case-by-case basis.

PARO Centre for Women's Enterprise

www.paro.ca

PARO Peer Circles help women to increase their capacity for economic self-reliance. Peer Circle members provide lending support by being collectively accountable and providing references for each other, allowing PARO to use different lending criteria than those of traditional banking institutions.

- \$500 to \$5,000

4.2.1 Venture

Start-up or growth equity capital or loan capital provided by private investors (the venture capitalists) or specialized financial institutions (development finance houses or venture capital firms). Also, known as risk capital, venture capital is a type of funding for a new or growing business.

BDC Venture Capital

www.bdc.ca

BDC Capital exists to help turn great ideas into great companies. And great companies into engines of jobs, growth and wealth creation.

Venture Capital

Money for innovators looking to transform their business ideas into successful companies.

- IT Venture Fund
- Healthcare Venture Fund
- Industrial, Clean and Energy Technology Venture Fund
- Fund investments
- Strategic investments

Growth & Transition Capital

Money to establish a high-growth companies looking to finance a new project or business transition. Financing start at \$250,000 to \$35M.

- Working capital
- Transferring a business
- Buying a business

Northern Ontario Angels (NOA)

www.northernontarioangels.ca

NOA offers entrepreneurs a trusted link into the investment marketplace by bringing entrepreneurs and investors together to explore new business opportunities. Their goal is to stimulate increased investment capital into Northern Ontario companies to help them succeed.

An angel investor, (also known as a business angel), is an individual or group of individuals who provide investment capital to new or growing businesses and expect a percentage of ownership equity in return.

4.3 Conditional Grants

Conditional grants are provided to the entrepreneur and their business for a particular purpose such as starting a company or investing. The following organizations provide entrepreneurs conditional grants that can be used to purchase capital assets such as; equipment and land as well as other supporting capital contributions for your business.

Nishnawbe Aski Development Fund (NADF)

www.nadf.org

The Aboriginal Business Financing Program (ABFP) is an equity program for Aboriginal entrepreneurs and businesses operating in northern Ontario. These contributions are generally non-repayable.

Individual Aboriginal entrepreneurs may receive up to \$99,999 in funding assistance. For community-owned businesses, this assistance can vary, to a maximum of \$249,999. The level of support for your business project will depend on a number of factors that you will need to discuss with your ABFP Development Officer.

Northern Ontario Heritage Fund Corporation (NOHFC)

www.nohfc.ca

NOHFC funding may be in the form of a conditional grant with the remainder in the form of a repayable loan. Where a conditional grant is not provided the NOHFC may consider incentive term loans on a case-by-case basis.

- Small Business Start-Up Projects
- Business Expansion Project

PARO Centre for Women's Enterprise

www.paro.ca

PARO Peer Circles help women to increase their capacity for economic self-reliance. Peer Circle members provide lending support by being collectively accountable and providing references for each other, allowing PARO to use different lending criteria than those of traditional banking institutions.

- \$500 to \$1,000

Thunder Bay & District Entrepreneur Centre

www.ThunderBayCEDC.ca

Do you have a winning idea and want to start your own business, buy or expand an existing company, consider applying to the Thunder Bay & District Entrepreneur Centre.

- Starter Company Plus Program

4.3.1 Innovation

For entrepreneurs that have a truly unique and innovative idea for business, financing is available for innovation, research and development of entrepreneurial businesses.

FedNor

www.fednor.gc.ca

Businesses can apply for financing under FedNor's Innovation priority if they have a project idea that involves applied research and development (R&D) and that may be useful to the commercial market. A suitable project idea could increase innovation, production, and product quality and in key sectors. These sectors include the mining and forest industries, agri-food, green energy and manufacturing.

- Financing for innovation, research and development

Northern Ontario Heritage Fund Corporation (NOHFC)

www.nohfc.ca

The Northern Innovation Program supports the development and commercialization of new technologies that will contribute to the future prosperity in Northern Ontario, and by fostering collaboration and partnerships among the private sector, academic institutions and research institutes.

- Opportunity Assessment Projects
- Applied Research & Technology Development Projects
- Pilot Demonstration and Commercialization Projects

Northwestern Ontario Innovation Centre (NOIC)

www.nwoinnovation.ca

If you're looking for support for a new or existing innovative venture and don't know where to start, they can help you assess technology, apply for funding and hiring talented employees.

- IRAP Advance Program
- Next Level Program
- CDMM Soft-landing Program

4.3.2 Interns and Apprentices

Building human resources and fulfilling human capacity through employee growth can be supported by hiring interns or supporting apprenticeship programs.

FedNor

www.fednor.gc.ca

FedNor is investing to create youth employment opportunities across Northern Ontario. It helps post-secondary graduates get crucial work experience and at the same time, FedNor also helps Northern Ontario businesses access educated and motivated young people to help support their goals. Participation of youth from employment equity groups is encouraged (Aboriginal, persons with disabilities, visible minorities and women).

- Youth Internship Initiative

GEDC Business Centre

www.gedc.ca

GEDC, supported by FedNor, is offering an exciting opportunity for private sector businesses looking to expand their business in the following categories; innovation, information and communication technology, and export/trade.

- Northwestern Ontario Private Sector Youth Internship

Kiikenomaga Kikenjigewen Employment & Training Services (KKETS)

www.kkets.ca

KKETS will assist you in building the workforce you need by facilitating practical, hands-on training and apprenticeships for Aboriginal workers. By increasing participation in the apprenticeship trades and training areas, Aboriginal people gain the skills they require to secure employment, while potential employers can enjoy enhanced access to fully trained, high skilled, connected and experienced workers eager to fill the expected employment shortfall.

- Apprenticeships

Métis Nation of Ontario (MNO)

www.metisnation.org

The Métis Nation of Ontario (MNO) offers programs and services for Métis to aspire to their highest potential. These programs and services will assist Métis people to reach their education goals, to gain the skills required to secure employment and strengthen communities and Ontario's economy.

- Métis Apprenticeship Program
- Métis Youth Program
- Summer Career Placement Program

MTW Employment Services

www.mtwjobassist.ca

<https://www.ontario.ca/page/ministry-advanced-education-and-skills-development>

There is funding available through the Ministry of Advanced Education and Skills Development, which is administered through the MTW, contact one of their Employment Advisors to more details.

- Apprenticeship
- Youth Job Link
- Youth Placement

North Claybelt Community Futures Development Corporation

www.northclaybelt.com

The Entrepreneur Francophone PLUS program provides new opportunities for francophone businesses to expand and hire more qualified employees.

- Youth Internship

Northern Ontario Heritage Fund (NOHFC)

www.nohfc.ca

The intent of the Northern Ontario Internship Program is to strengthen Northern Ontario's competitive advantage and build economic development capacity by attracting and retaining graduates in the North. The program provides recent graduates who are interested in launching and building their careers in Northern Ontario access to internships.

- Northern Ontario Internship Program

4.3.3 Training

There are various forms of training programs available for entrepreneurs and their employees.

Anishinabek Employment and Training Services (AETS)

www.aets.org

Anishinabek Employment and Training Services (AETS) can assist to overcome existing or anticipated labour market barriers, through on-the-job training and/or direct work.

- Training programs

Kiikenomaga Kikenjigewen Employment & Training Services (KKETS)

www.kkets.ca

At KKETS, they actively support employers seeking trained and skilled First Nations workers.

- Cost saving in recruitment, training and retention
- Train a new employee with shared costs

MTW Employment Services

www.mtwjobassist.ca

<https://www.ontario.ca/page/ministry-advanced-education-and-skills-development>

There is funding available through the Ministry of Advanced Education and Skills Development, which is administered through the MTW, contact one of their Employment Advisors to more details.

- Youth Job Connection
- Youth Job Connection: Summer
- Youth Job Link
- Employer incentives
- Human resources support staff training
- COJG (Canada-Ontario Job Grant) funding available for employers to assist training employees

Thunderbird Friendship Centre

<http://www.ofifc.org/centre/thunderbird-friendship-centre>.

Apatisiwin is the largest provider of employment and training services for urban Indigenous people in Ontario. Apatisiwin's Employment Counsellors provide community-based and one-to-one supports and resources, and can assist clients to access a range of training, education and skills development opportunities.

- Training and workshops

4.4 Other

Anishinabek Employment and Training Services (AETS)

www.aets.org

Various types of support are available for the individual during the period when they start up a business. These supports may include coaching, on-going technical advice and financial.

- Wage subsidies
- Self-employment benefit

FedNor

www.fednor.gc.ca

FedNor supports a number of programs or initiatives that provide valuable business information and services.

- Targeted Manufacturing Initiative for Northern Ontario
- Connecting your business
- Export and trade

Kiikenomaga Kikenjigewen Employment & Training Services (KKETS)

www.kkets.ca

Employers may qualify to receive financial support by hiring Aboriginal peoples and access their diverse skills.

- Targeted wage subsidies

Métis Nation of Ontario (MNO)

www.metisnation.org

The MNO offers the programs to provide assistance to Métis individuals seeking to develop businesses that will allow them to become self-employed.

- Self-Employment Program
- Métis Culture Based Economic Development Grant
- Métis Wage Subsidy Program
- Métis Disabilities Support Program

MTW Employment Services

www.mtwjobassist.ca

There is funding available through the Ministry of Advanced Education and Skills Development, which is administered through MTW, contact one of their Employment Advisors to more details.

- Supports (clothing, work boots, safety vest, etc.)

North Claybelt Community Futures Development Corporation

www.northclaybelt.com

The Entrepreneurs Francophones PLUS program stimulates development of new markets, products and services of Northern Ontario Francophone entrepreneurs.

- Marketing

Northern Ontario Heritage Fund Corporation (NOHFC)

www.nohfc.ca

NOHFC continues to support community advancement in economic development and investment through strategic infrastructure, to grow a stronger and more prosperous North.

- Film & Television Industry Projects
- New Investment Projects

PARO Centre for Women's Enterprise

www.paro.ca

PARO has many different programs to help women start their business and make a difference.

- Breaking Barriers - Building Bridges

5. Contact Information

5.1 Local

Caisse Populaire de Hearst limitée

101 King Street
Longlac, ON P0T 2A0
Phone: (807) 876-1636
Fax: (807) 876-4840
www.caissealliance.com

Canadian Imperial Bank of Commerce

120 Forestry Road, P.O. Box 30
Longlac, ON P0T 2A0
Phone: (807) 876-2288
Fax: (807) 854-2474
www.cibc.com

Geraldton Chamber of Commerce

PO Box 128
Geraldton, ON P0T 1M0
Fax: (807) 854-0895
chamber@geraldtonchamber.com
www.geraldtonchamber.com

Greenstone Regional Skills Centre

105 MacOdrum Drive
Geraldton, Ontario P0T 1M0
Phone: (807) 854-2335 Extension 0
www.gcfi.net

Greenstone Economic Development Corporation (GEDC)

GEDC Business Centre

1409 Main Street, P.O. Box 1018
Geraldton, ON P0T 1M0
Phone: (807) 854-2273
Fax: (807) 854-2474
info@gedc.ca
www.gedc.ca

Longlac Chamber of Commerce

PO Box 877
Longlac, ON P0T 2A0
info@longlacchamber.com
www.longlacchamber.com

Ministry of Advanced Education and Skills Development

208 Beamish Ave. W
Geraldton, ON P0T 1M0
Phone: (807) 854-1966
www.ontario.ca/page/ministry-advanced-education-and-skills-development

MTW Employment Services

101 King St, Suite B,
Longlac, ON P0T 2A0
Phone:(807) 876-4222
www.mtwjobassist.ca

423 Main St, Unit A,
Geraldton, ON P0T 1M0
Phone: (807) 854-1234

200 Centre Ave
Nakina ON, P0T 2H0

Municipality of Greenstone

1800 Main Street, P.O. Box 70
Geraldton, ON P0T 1M0
Phone: (807)-854-1100
www.greenstone.ca

Northern Ontario Heritage Fund Corporation

Thunder Bay and Area (Northern Development and Mines)
208 Beamish Ave. West
Phone: (807)-854-0267
marla.michel@ontario.ca
www.nohfc.ca

RBC Royal Bank

109 Main Street
Geraldton, ON P0T 1M0
Phone: (807) 854-0691
www.rbcroyalbank.com

Service Ontario

208 Beamish Ave. W
Geraldton, On P0T 1M0
Phone: (807) 854-0266
www.ontario.ca/page/business-services

TD Canada Trust

300 Main Street
Geraldton, ON P0T 1M0
Phone: (807) 854-1014
www.tdcanadatrust.ca

Thunderbird Friendship Centre

301 Beamish Avenue West, P.O. Box 430
Geraldton, ON P0T 1M0
Phone: (807) 854-1060 ext.209
Fax: (807) 854-0861
apat@thunderbirdfriendshipcentre.ca
www.ofifc.org/centre/thunderbird-friendship-centre

5.2 Regional

Anishinabek Employment and Training Services

277 Park Avenue
Thunder Bay, ON P7B 1C4
Phone: (807) 346-0307
Toll Free: 1-866-870-AETS
Fax: (807) 346-0310
www.aets.org

Business Development Bank of Canada

1136 Alloy Drive, Suite 102
Thunder Bay, ON P7B 6M9
Branch # 601
Toll-Free: 1-888-463-6232
Fax: (807) 346-1790
www.bdc.ca

Canada Business Network

Canada Business Ontario
151 Yonge Street, 4th Floor
Toronto, ON M5C 2W7
Toll-Free: 1-888-576-4444
TTY: 1-800-457-8466
www.canadabusiness.ca

Canada Revenue Agency

130 Syndicate Ave. S
Thunder Bay, ON P7E 1C7
Toll-Free: 1-800-959-5525
www.cra-arc.gc.ca

FedNor

Innovation, Science and Economic Development Canada / Government of Canada
244 Lincoln Street
Thunder Bay, P7B 5L2
Toll-Free: 1-877-333-6673
TTY: 1-866-694-8389
Fax: (807) 346-8474
www.fednor.gc.ca

Futurpreneur Canada

133 Richmond Street West, Suite 700
Toronto, ON M5H 2L3
Toll-Free: 1-800-464-2923
Fax: 1-877-408-3234
www.futurpreneur.ca

Government of Canada

www.canada.ca

Kiikenomaga Kikenjigewen Employment & Training Services

28 Cumberland Street N., 3rd Floor
Thunder Bay, ON P7A 4K9
Phone: (807) 768-4470
Fax: (807) 768-4471
kkets-reception@matawa.on.ca
www.kkets.ca

Métis Nation of Ontario

226 South May Street, Main Floor
Thunder Bay, ON P7E 1B4
Phone: (807) 624-5025
Toll-Free: (800)-256-2595
Fax: (807) 622-2899
www.metisnation.org

Nishnawbe Aski Development Fund

100 Anemki Drive, Suite 107
Fort William First Nation, ON P7J 1J4
Phone: (807) 623-5397
Fax: (807) 623-3746
www.nadf.org

North Claybelt Community Futures Development Corporation

6 Ash Street
Kapuskasing, ON P5N 2C8
Toll Free: (888) 289-4233
Fax: (705) 337-6285
info@northclaybelt.com
www.northclaybelt.com

Northern Ontario Angels

1297 Central Ave.
Thunder Bay, ON P7G 1N2
Phone: (807) 344-4440
Toll-Free: 1-888-696-0808
Fax: (807) 344-8592
noa@tbaytel.net
www.northernontarioangels.ca

Northwestern Ontario Innovation Centre

2400 Nipigon Rd, Box 398
Thunder Bay, ON P7C 4W1
Phone: (807) 768-6682
Toll-Free: 1-866-768-6682
Fax: (807) 768-6683
info@nwoinnovation.ca
www.nwinnovation.ca

PARO Centre for Women's Enterprise

110 - 105 May St. North
Thunder Bay, ON P7C 3N9
Phone: (807) 625-0328
Toll-Free: 1-800-584-0252
Fax: (807) 625-0317
info@paro.ca
www.paro.ca

Thunder Bay & District Entrepreneur Centre

Suite 201, 34 Cumberland Street North, P.O. Box 800
Thunder Bay, ON P7C 5K4
Phone: (807) 625-3972
Toll Free: 1-800-668-9360 (North America)
Fax: (807) 623-3962
EntrepreneurCentre@thunderbay.ca
www.ThunderBayCEDC.ca

